

ASSOCIATED BANC-CORP INVESTOR PRESENTATION

THIRD QUARTER 2015



FORWARD-LOOKING STATEMENTS

Important note regarding forward-looking statements:

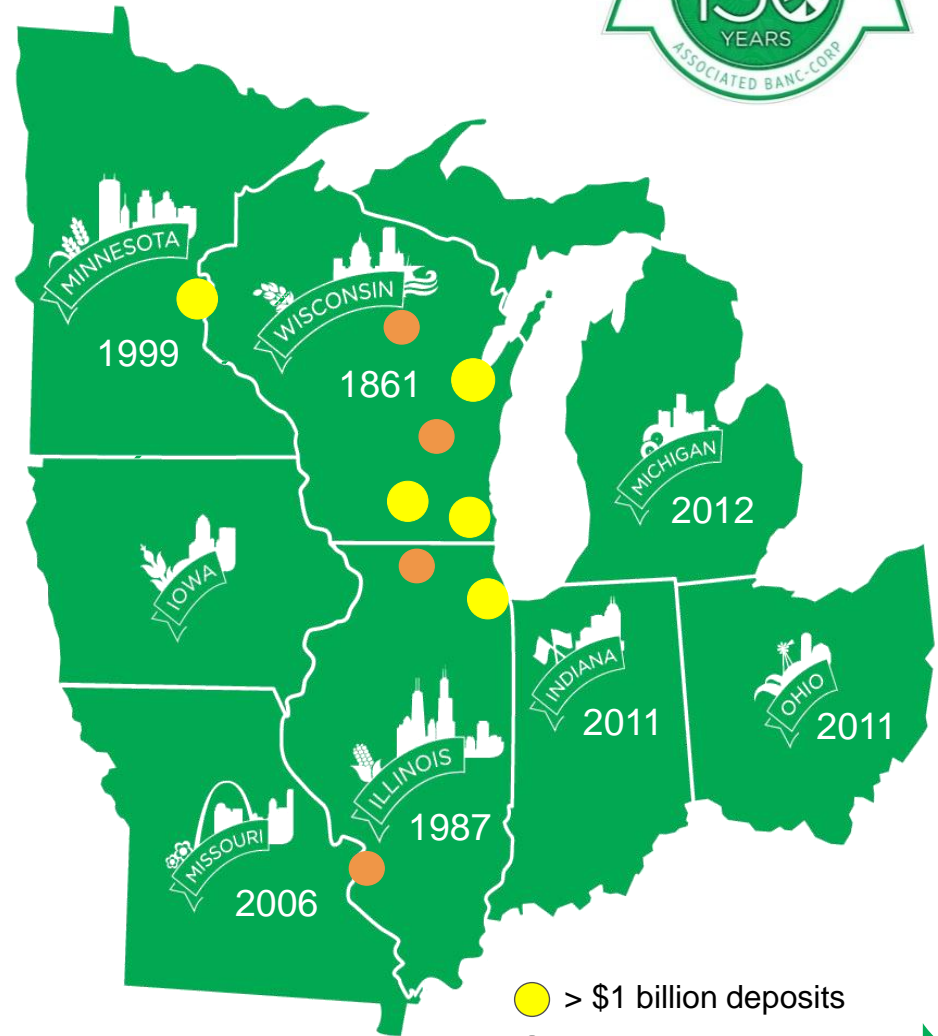
Statements made in this presentation which are not purely historical are forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. This includes any statements regarding management's plans, objectives, or goals for future operations, products or services, and forecasts of its revenues, earnings, or other measures of performance. Such forward-looking statements may be identified by the use of words such as "believe", "expect", "anticipate", "plan", "estimate", "should", "will", "intend", "outlook", or similar expressions. Forward-looking statements are based on current management expectations and, by their nature, are subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements. Factors which may cause actual results to differ materially from those contained in such forward-looking statements include those identified in the Company's most recent Form 10-K and subsequent SEC filings. Such factors are incorporated herein by reference.



OUR FOOTPRINT AND FRANCHISE

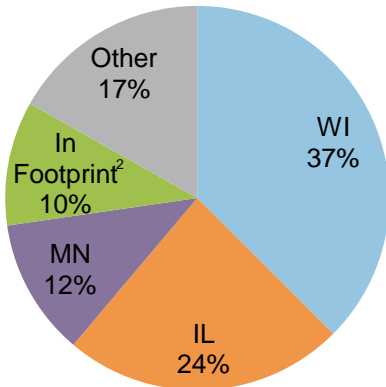


- Largest bank headquartered in Wisconsin
- \$27 billion in assets: Top 50 publicly traded bank holding company in the U.S.
- Over 200 banking locations serving over one million customers in over 100 communities
- Offering a full range of banking services and other financial products and services

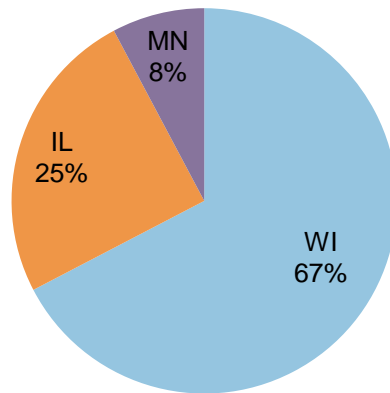


Second Quarter 2015¹

Loans



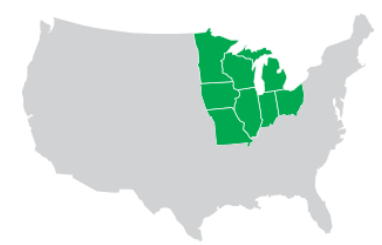
Deposits



¹ – Period end as of June 30, 2015; Loans excludes \$0.4 billion installment and credit card portfolio

² – Includes Missouri, Indiana, Ohio, Michigan and Iowa

ATTRACTIVE MIDWEST MARKETS

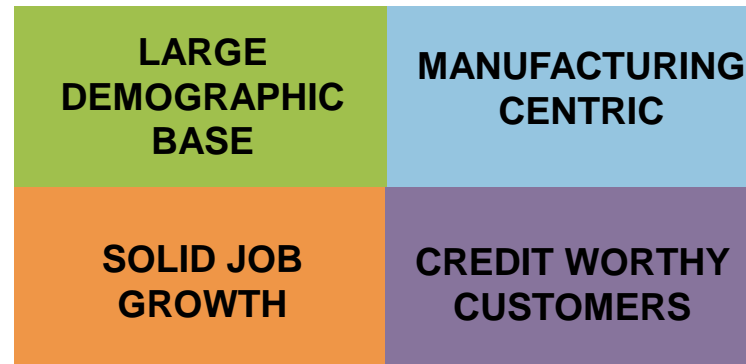


▶ We Serve a Large and Growing Market Place

- Our footprint covers ~ **20% of the U.S. population** (Est. pop ~ 61 million¹)
- Our footprint is estimated to have contributed ~ 30% of the country's recent population growth¹

▶ Top Concentration of Manufacturing Jobs

- Our footprint is home to ~ **30% of all manufacturing jobs** in the U.S.²
- Our footprint's manufacturing labor force has grown over the past three years²



▶ Favorable Employment Dynamics

- Our footprint's employment has grown over the past three years³
- Wisconsin, Minnesota, Indiana, Iowa, and Ohio have unemployment rates below the national unemployment rate³

▶ Our Markets have Demonstrated Consumer Credit Strength

- **Eight of the Top 10** American cities with the highest credit scores are located within our footprint⁴
- Seven of the top 10 are located in our three state branch footprint

¹ – US Census Bureau Annual Estimates of the Resident Population, 2011-2014

² – US Bureau of Labor Statistics, Manufacturing Industry Employees, 2011-2014

³ – US Bureau of Labor Statistics, Total Nonfarm Employees, June 2015

⁴ – Experian.com, 2014 Annual Credit Study, VantageScore registered trademark



2015 SECOND QUARTER HIGHLIGHTS



Solid Loan and Fee-Revenue Growth Offset Continued Margin Compression

Balance Sheet

- Average loans of \$18.2 billion were up \$373 million, or 2% QoQ
- Average deposits of \$19.6 billion were up \$571 million, or 3% QoQ

Net Interest Income & Net Interest Margin

- Net interest income of \$166 million was down \$1 million QoQ
- Net interest margin of 2.83% compared to 2.89% in the first quarter

Noninterest Income

- Noninterest income of \$87 million was up \$6 million QoQ
- Core fee-based revenue increased \$2 million from the first quarter
- Mortgage banking revenue was up \$3 million from the first quarter

Net Income Avail. to Common & ROT1CE

- Net income (NIAC) of \$48 million, or \$0.31 per share
- Return on average common equity Tier 1 of 10.55%

Capital

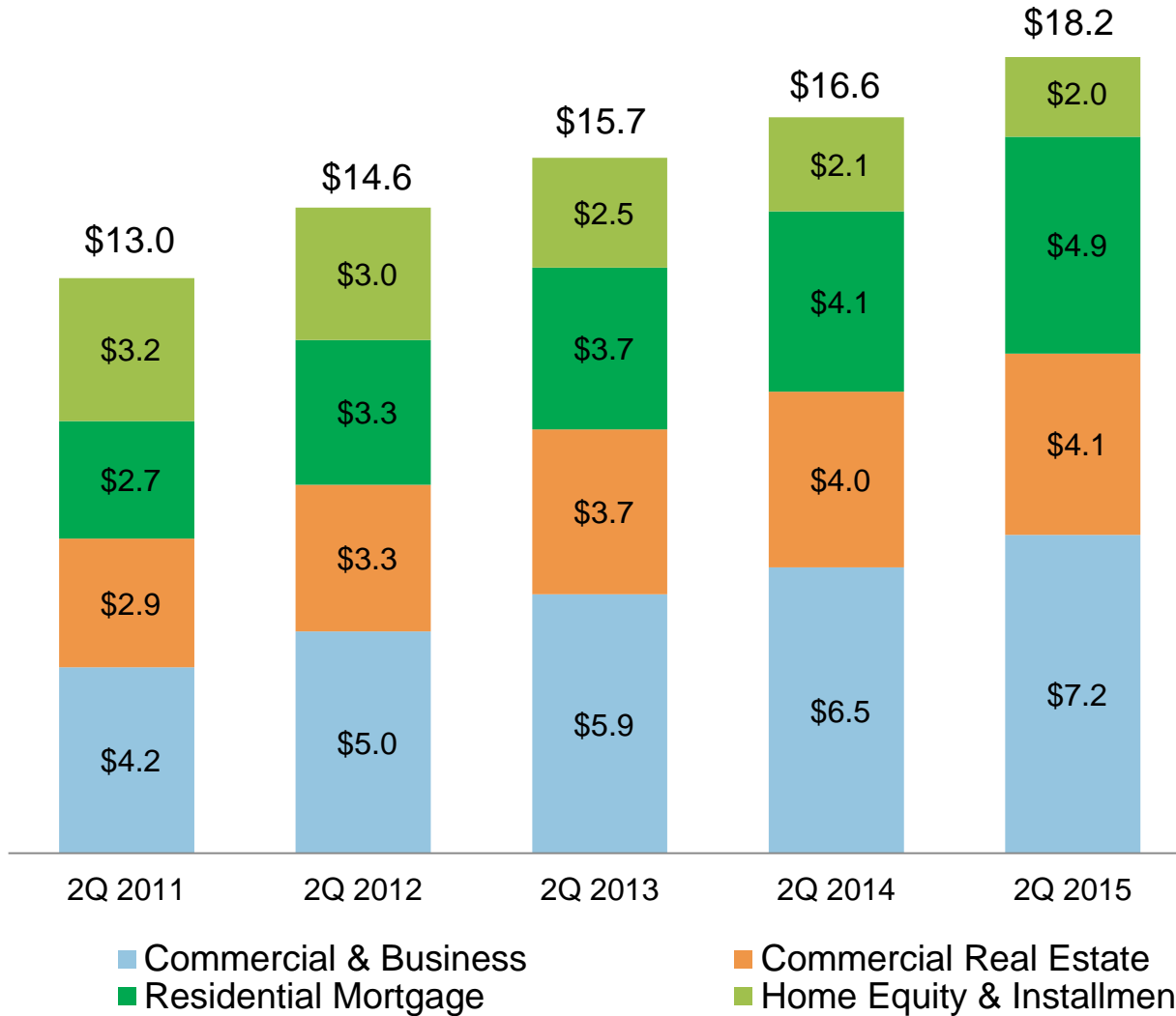
- Repurchased 3.2 million shares of common stock during 2Q
- Issued \$65 million in preferred stock with a dividend rate of 6.125%
- Capital ratios remain strong with a common equity Tier 1 ratio of 9.31%





GROWING THE LOAN PORTFOLIO¹

(\$ IN BILLIONS)



**Cumulative Change
2Q 2011 – 2Q 2015**

-\$1.2 billion

+\$2.2 billion

+\$1.2 billion

+\$3.0 billion

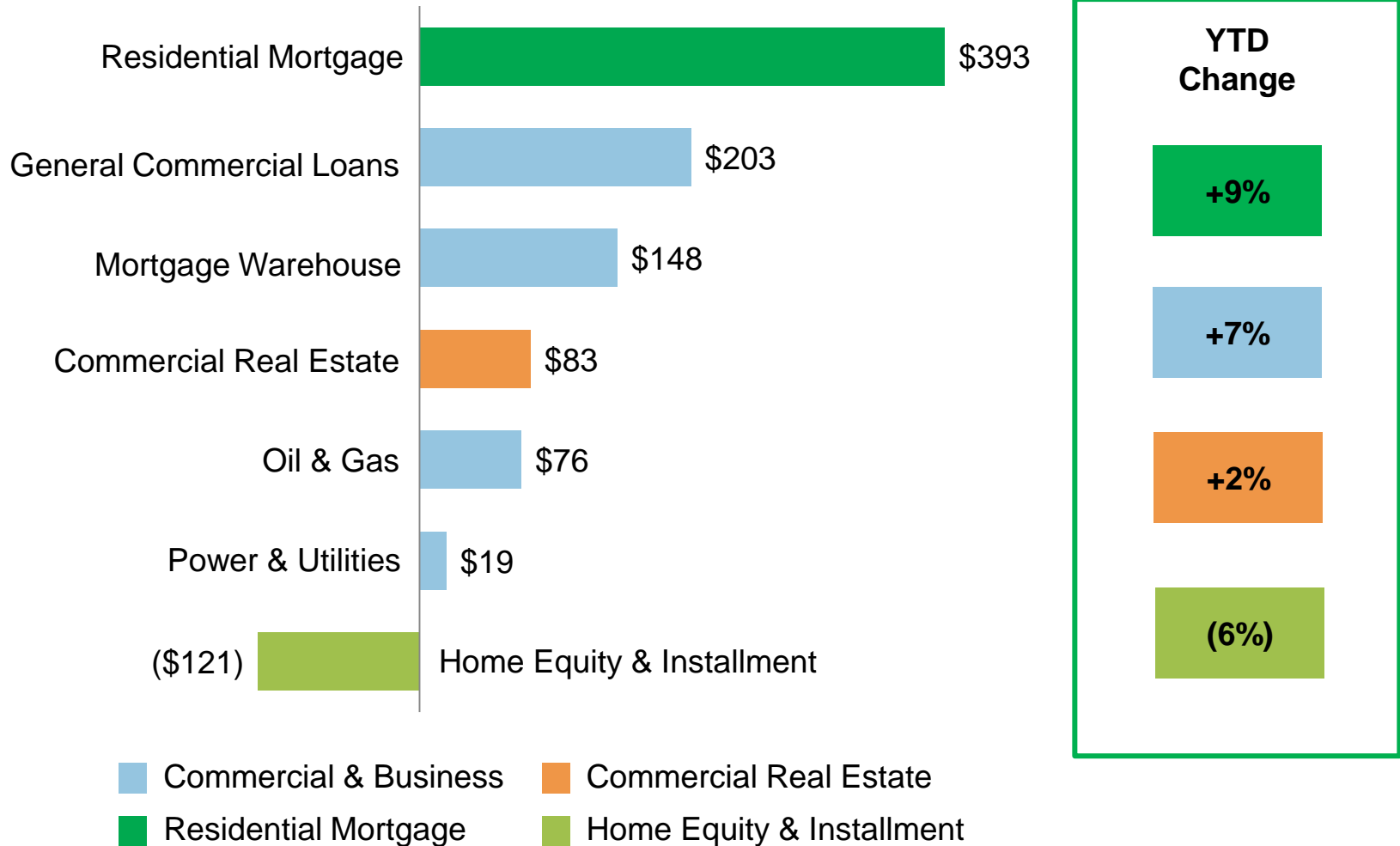
¹ – Based on average balances





LOAN PORTFOLIO GROWTH

YTD 2015 AVERAGE LOAN GROWTH OF \$801 MILLION, OR 5% FROM 4Q 2014
(\$ IN MILLIONS)



DIVERSE PORTFOLIO OF VALUE-ADDED BUSINESSES



Community, Consumer, and Business

Corporate and Commercial Specialty

Community Markets

- Rochester, MN
- Eau Claire, WI
- La Crosse, WI
- Central Wisconsin
- Rockford, IL
- Peoria, IL
- Southern Illinois

Private Client and Institutional Services

- Private Banking
- Personal Trust
- Asset Management
- Retirement Plan Services
- Associated Financial Group
- Associated Investment Services

Consumer and Business Banking

- Branch Banking
- Commercial Banking
- Residential Lending
- Payments and Direct Channels

Corporate and Specialized Lending

- Corporate Commercial and Specialized Lending
- Commercial Deposits and Treasury Management
- Capital Markets

Commercial Real Estate Lending

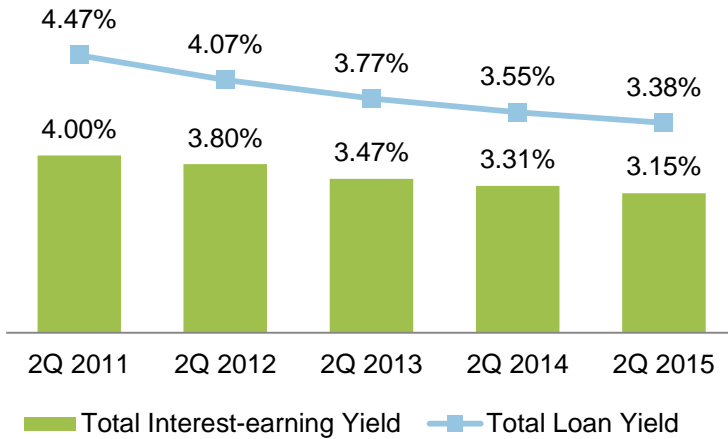
- CRE Lending
- Real Estate Investment Trusts
- CRE Syndications
- CRE Tax Credits



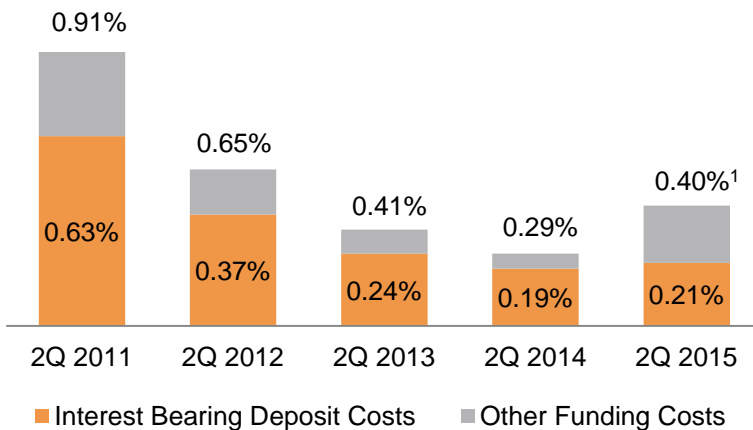
NET INTEREST INCOME AND MARGIN



Yield on Interest-earning Assets

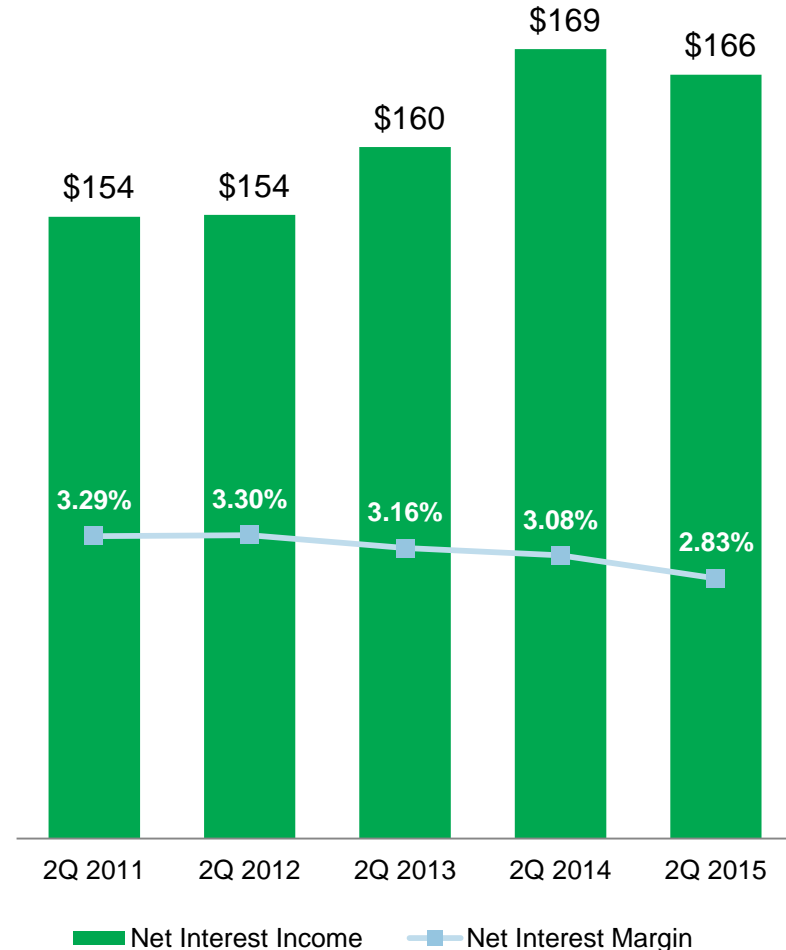


Cost of Interest-bearing Liabilities



Net Interest Income & Net Interest Margin

(\$ in millions)



¹ – Includes the effect of pre-refunding \$430 million of senior notes due 1Q 2016





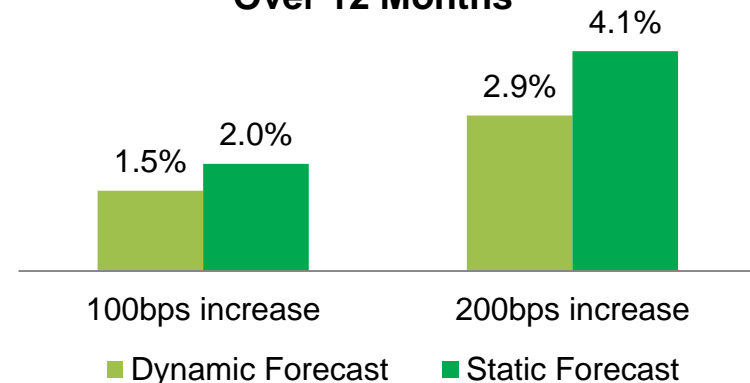
INTEREST RATE SENSITIVITY

- Net interest income will benefit from asset re-pricing in a rising rate environment
- Continued growth in floating rate loans has positioned us to benefit from rising rates
 - \$10 billion (88%) of the commercial loan portfolio will re-price or mature within one year
 - 60% of the commercial loan portfolio is floating or adjustable rate and less than 3% is fixed long term
- Overall, we have a stable and low cost deposit funding base
 - Historically, our deposit pricing has lagged Federal Reserve interest rate increases
 - We have estimated our low cost core deposits have an effective beta of approximately 0.5 (i.e., deposit rates modeled to increase ~50bps per 100bps increase in Fed funds rates)

Commercial Loan Maturity Distribution and Interest Rate Sensitivity
(\$ in billions)

| | Within 1 Yr | 1-5 Yrs | After 5 Yrs | Total | % of Total |
|---------------|-------------|---------|-------------|--------|------------|
| Fixed | \$3.2 | \$1.1 | \$0.3 | \$4.6 | 40% |
| Floating | \$3.9 | \$2.6 | \$0.3 | \$6.8 | 60% |
| Total | \$7.1 | \$3.7 | \$0.6 | \$11.4 | 100% |
| % by Maturity | 63% | 32% | 5% | | |

Sensitivity Analysis
Estimated % Change in Earnings¹ Over 12 Months



¹ – Change in net interest income and earnings at risk due to instantaneous moves in benchmark interest rates. We evaluate the sensitivity using: 1) a dynamic forecast incorporating balance sheet growth, and 2) a static forecast where the current balance sheet is held constant.



BRANCH OPTIMIZATION

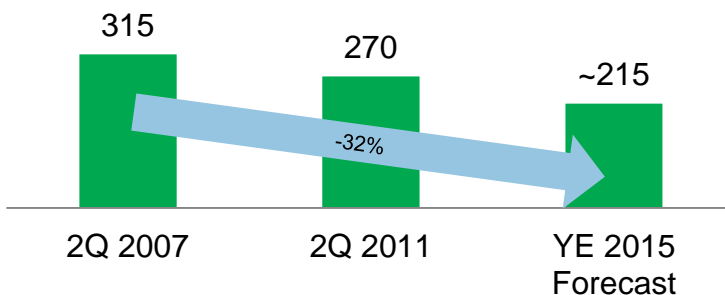


Changing customer behavior has driven our focus on branch channel optimization

- By year end 2015, we expect to consolidate thirteen additional branches for a total of 100 branch consolidations since mid 2007
- During the same period, we reinvigorated the overall delivery model to meet the changing preferences of our customers:
 - Continued investments in mobile and online technology
 - Significant deployment of ATM and other self service solutions
- Since 2011, we have significantly modernized our branch footprint to create an improved client experience, which has led to high deposit retention and organic deposit growth

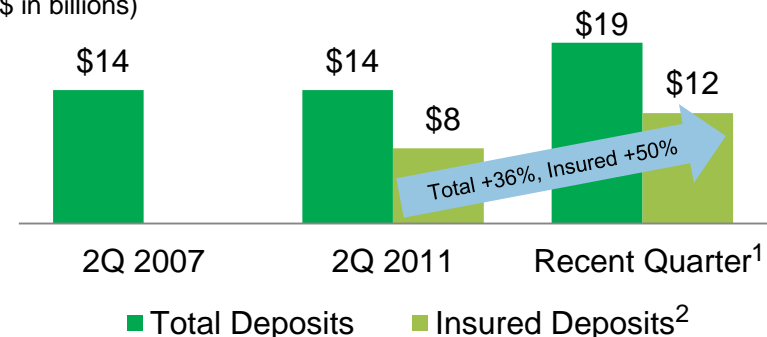


BRANCHES



DEPOSITS

(\$ in billions)



■ Total Deposits ■ Insured Deposits²

¹ – Total Deposits as of June 30, 2015; Insured Deposits (less than \$250,000) as of March 31, 2015

² – Insured Deposits covered by the FDIC, per Call Report



EVOLVING DELIVERY MODEL



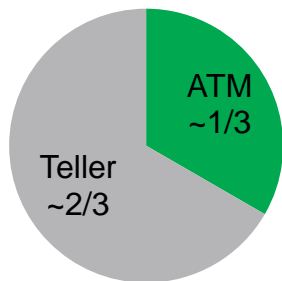
Enhanced multi-channel connections drive customer adoption and efficiency

Physical Channels



- We have integrated digital solutions into branches
- We have developed lower cost branch concepts
- We fully deployed ATM and deposit automation

Branch Transactions

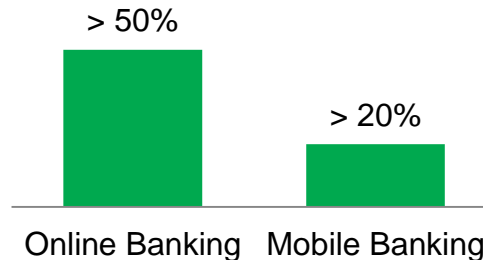


Self Service Channels



- Redesigned website to enhance eCommerce
- Driving to a consistent digital channel experience
- Implemented online lending and deposit sales solutions

Deposit Customer Usage

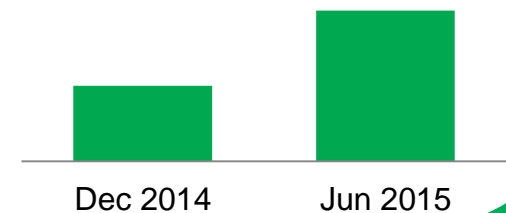


Direct Channel Targeting



- Leveraging customer analytics and a virtual sales team to drive cross-sell
- Nearly 10% of all new loan applications now come through online channels

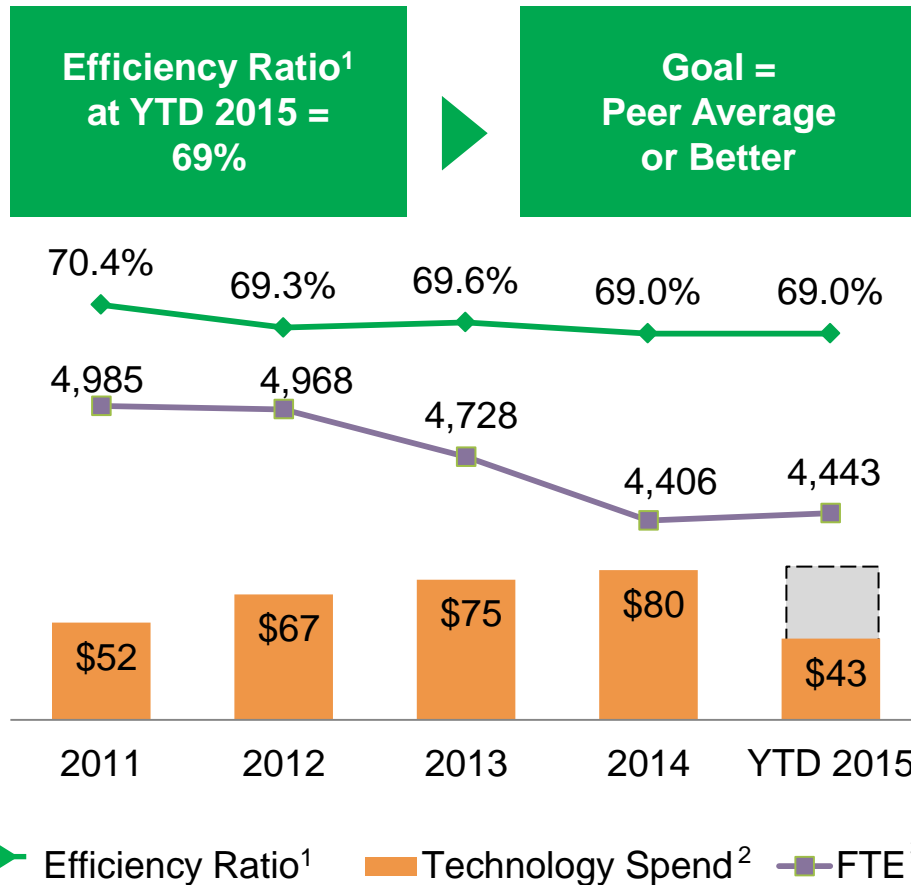
Online Deposit Account openings have doubled





PURSUING EFFICIENCY GAINS

(\$ IN MILLIONS)



Areas of Focus

Back Office Initiatives:
Implementing technology solutions in labor intensive processes

Real Estate Initiatives:
Actions to optimize our real estate holdings and capacity

Distribution Initiatives:
Optimize the way we interact with our customers

¹ – Efficiency ratio = Noninterest expense, excluding other intangible amortization, divided by sum of taxable equivalent net interest income plus noninterest income, excluding investment securities gains/losses, net, and asset gains/losses, net. This is a non-GAAP financial measure. Please refer to the appendix for a reconciliation of this measure to the efficiency ratio as defined by the Federal Reserve.

² – Technology Spend = Technology and Equipment expenses

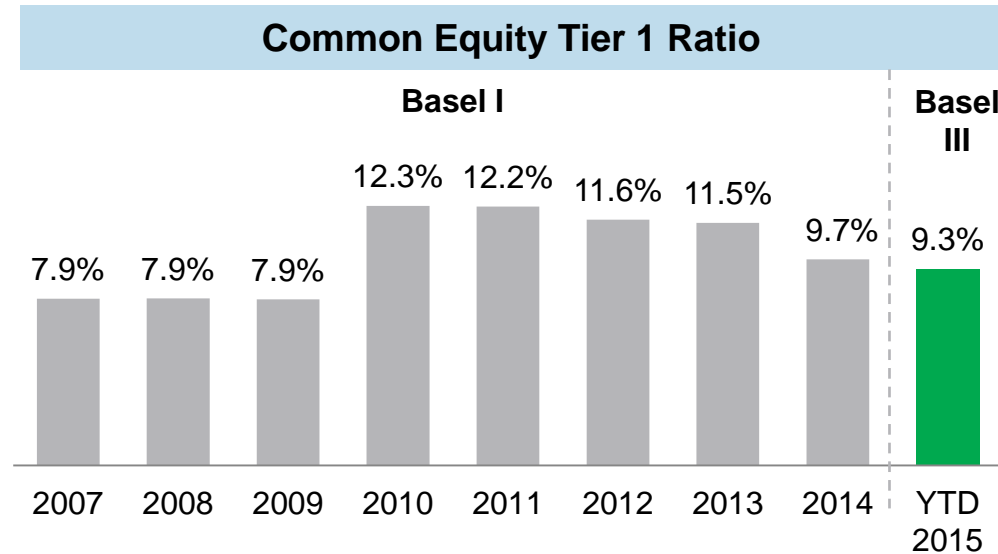
³ – FTE = Average Full Time Equivalent Employees





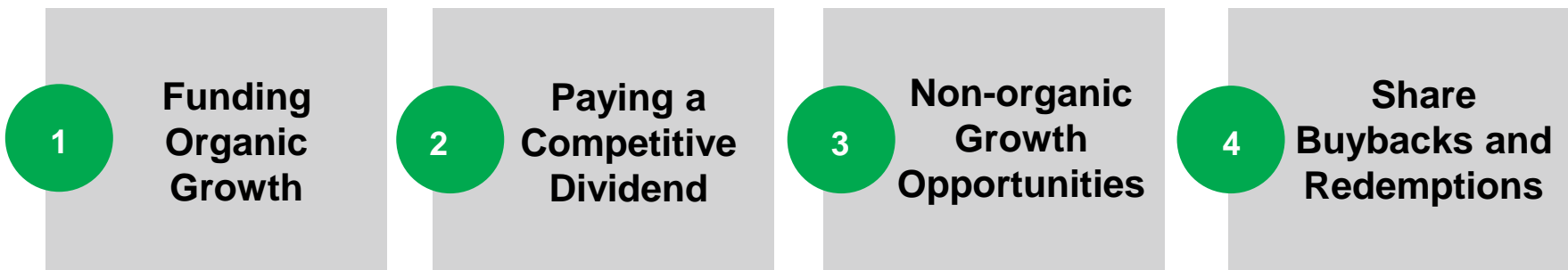
STRONG CAPITAL POSITION

MANAGED OUR CURRENT CAPITAL INTO OUR TARGET RANGE OF 8 - 9.5%



- Proactive capital management has restored capital to normalized levels; Capital is modestly above pre-crisis levels
- Well positioned for changing economic cycles and future challenges
- DFAST: We modeled sufficient capital to remain “well capitalized” throughout the forecasting horizon
- Share repurchase program is on “pause”

Capital Management Priorities



WHY ASSOCIATED



Management Team Focused on Creating Long-Term Value

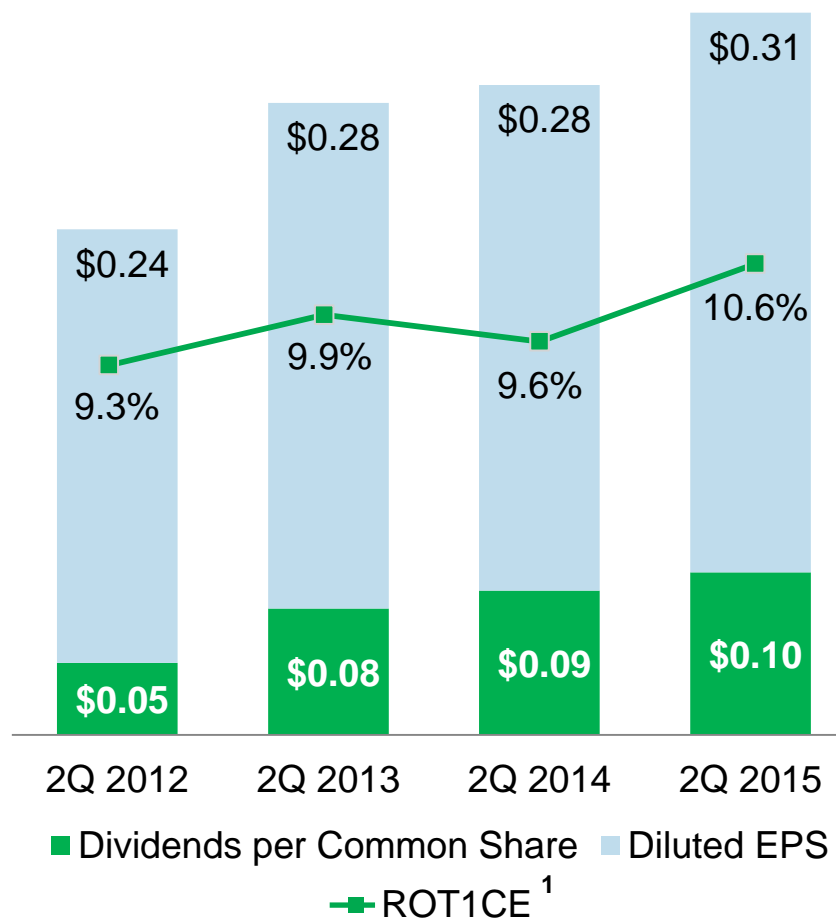
Attractive Midwest Markets

Diverse Portfolio of Value-Added Businesses

Modern and Rapidly Evolving Delivery Model

Asset Sensitive Rate Profile

Disciplined Capital Philosophy



¹ – Return on Average Common Equity Tier 1 (ROT1CE). Management uses Common Equity Tier 1, along with other capital measures to assess and monitor our capital position. This is a non-GAAP financial measure. Please refer to the appendix for a reconciliation of Common Equity Tier 1 to stockholders' equity.



SECOND HALF 2015 OUTLOOK

| | |
|--|---|
| Balance Sheet | <ul style="list-style-type: none">• High single digit annual average loan growth• Maintain loan / deposit ratio under 100% |
| Margin | <ul style="list-style-type: none">• Modest continuing compression throughout the second half of the year |
| Noninterest Income¹ | <ul style="list-style-type: none">• Seasonally lower insurance commissions |
| Noninterest Expense¹ | <ul style="list-style-type: none">• Full year not to exceed \$700 million |
| Capital | <ul style="list-style-type: none">• Now in our target range• Continue to follow stated corporate priorities for capital deployment• Pausing on additional stock repurchases |
| Provision | <ul style="list-style-type: none">• Based on loan growth and changes in risk grade or other indicators of credit quality |

¹ – Outlook incorporates effects of Ahmann & Martin Co. acquisition.



APPENDIX

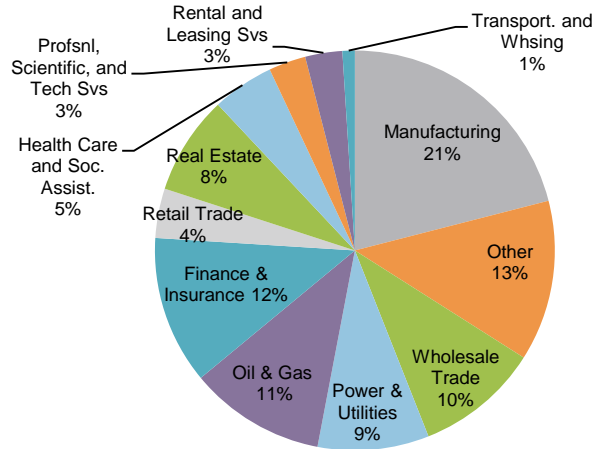


LOANS BY INDUSTRY AND STATE

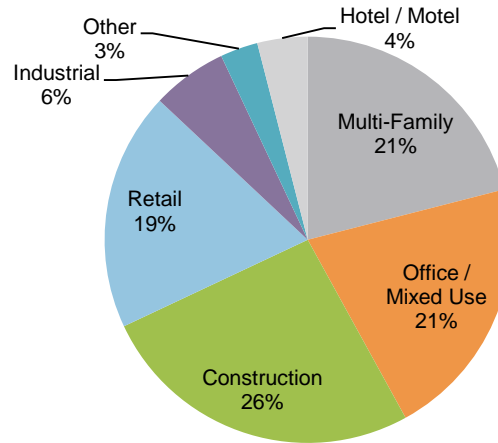
JUNE 2015 PERIOD END BALANCES



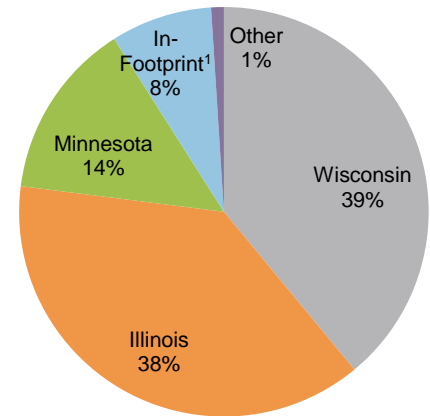
C&BL by Industry
(\$7.2 billion)



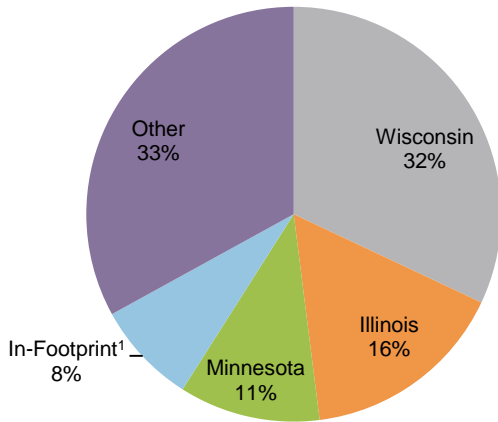
CRE by Industry
(\$4.2 billion)



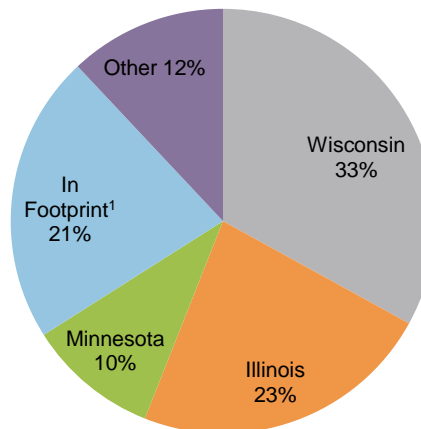
Residential Mortgage by State
(\$4.9 billion)



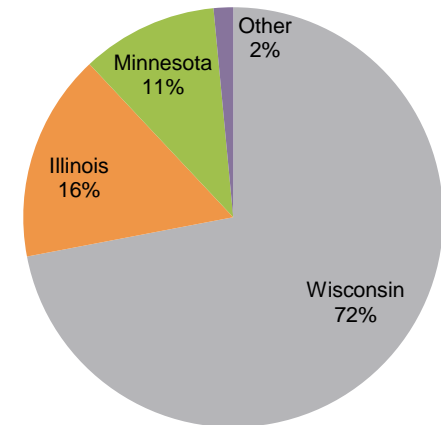
C&BL by State
(\$7.2 billion)



CRE by State
(\$4.2 billion)



Home Equity by State
(\$1.6 billion)



¹ – Includes Missouri, Indiana, Ohio, Michigan and Iowa

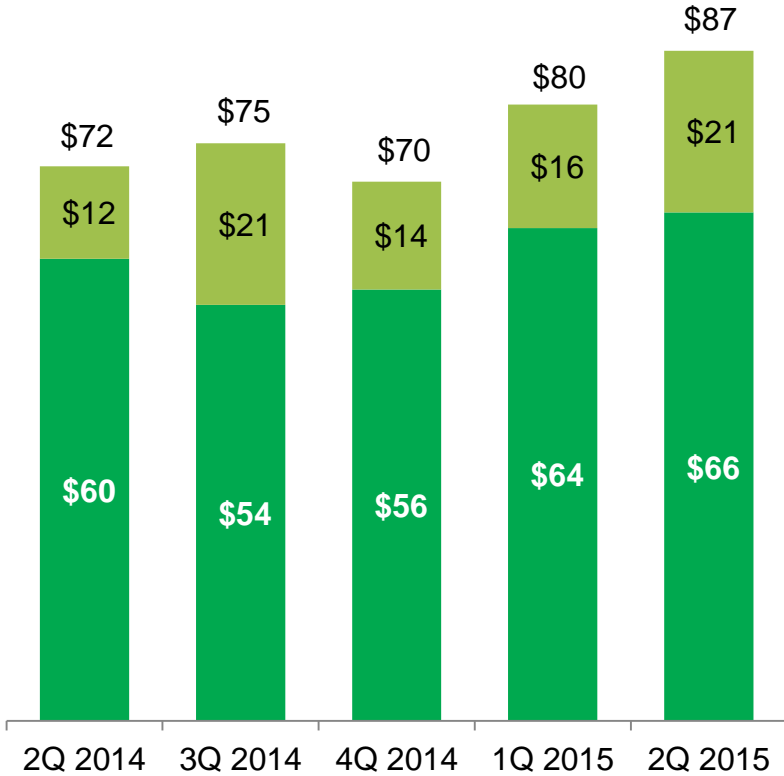




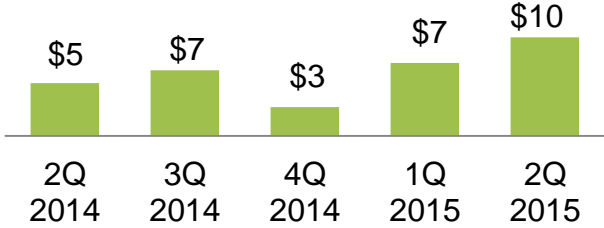
NONINTEREST INCOME TRENDS

(\$ IN MILLIONS)

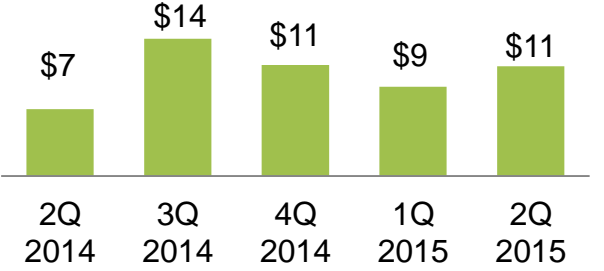
Total Noninterest Income



Mortgage Banking (net) Income



Other Noninterest Income²



- Mortgage Banking (net) and Other Noninterest Income
- Core Fee-based Revenue¹

¹ – Core Fee-based Revenue = Trust service fees plus service charges on deposit accounts plus card-based and other nondeposit fees plus insurance commissions plus brokerage and annuity commissions. This is a non-GAAP measure. Please refer to the press release tables for a reconciliation to noninterest income.
² – Other Noninterest Income = Total noninterest income minus net mortgage banking income minus core fee-based revenue. This is a non-GAAP measure. Please refer to the press release tables for a reconciliation to noninterest income.





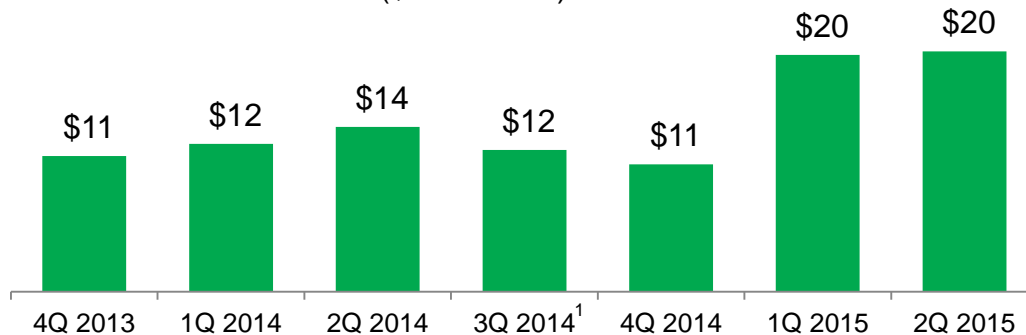
INSURANCE BUSINESS EXPANSION

KEY DRIVER OF NONINTEREST REVENUE GROWTH

- In February 2015, Associated Financial Group (AFG), a leading risk and benefit consulting practice based in WI, acquired Ahmann & Martin Co., a leading property and casualty brokerage based in the Twin Cities
- The acquisition created one of the largest risk and benefit consulting firms in the country
 - AFG is now positioned as a Top 50 U.S. insurance brokerage firm serving approximately 14,000 customers
- The acquisition significantly expanded Associated's property and casualty insurance capabilities and related insurance commission revenue potential
 - Expected to generate additional seasonal insurance revenues in the first half of each year going forward

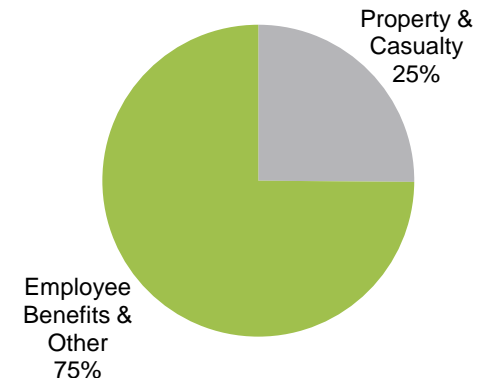
Insurance Commissions Trend

(\$ in millions)



¹ – Excludes a \$4 million reserve related to the remediation of debt protection products

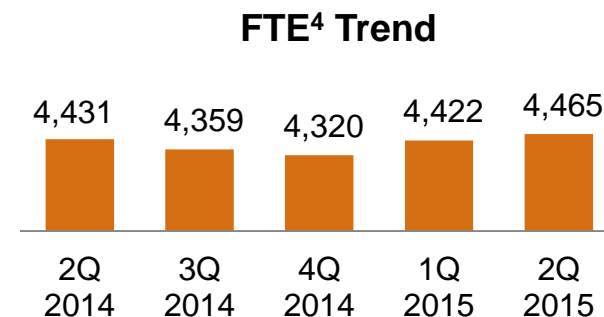
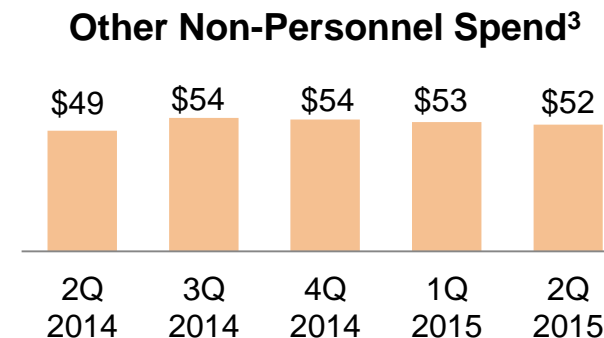
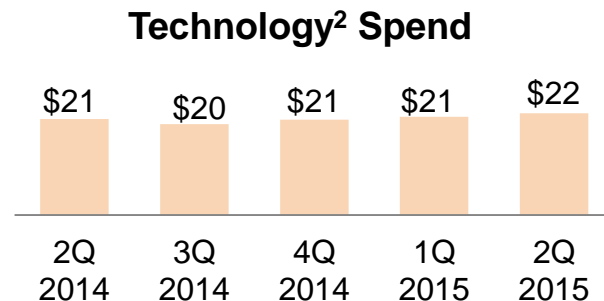
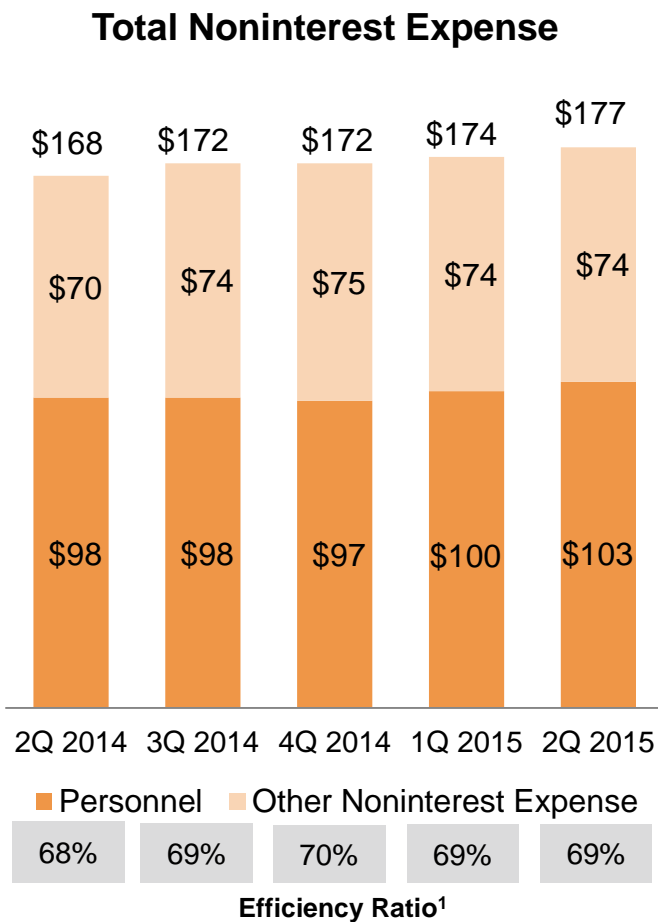
Insurance Commissions – YTD 2015





NONINTEREST EXPENSE TRENDS

(\$ IN MILLIONS)



¹ – Efficiency ratio = Noninterest expense, excluding other intangible amortization, divided by sum of taxable equivalent net interest income plus noninterest income, excluding investment securities gains/losses, net, and asset gains / losses, net. This is a non-GAAP financial measure. Please refer to the appendix for a reconciliation of this measure.

² – Technology Spend = Technology and Equipment expenses

³ – Other Non-Personnel Spend = Total Noninterest Expense less Personnel and Technology spend

⁴ – FTE = Average Full Time Equivalent Employees

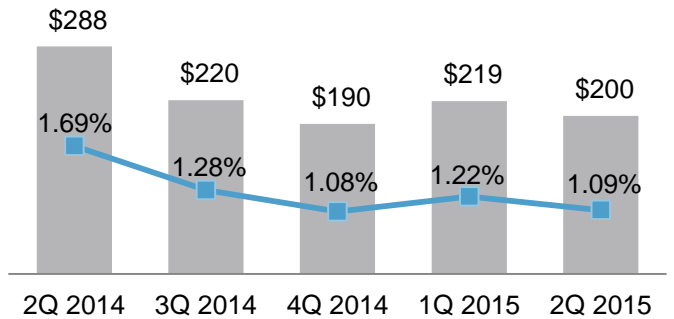




CREDIT QUALITY INDICATORS

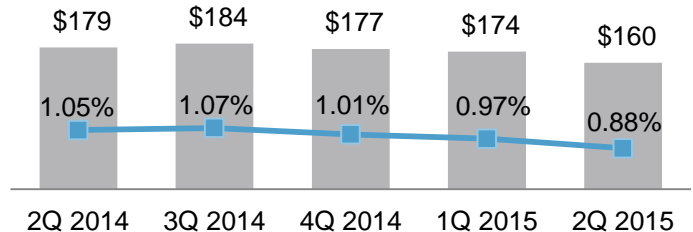
(\$ IN MILLIONS)

Potential Problem Loans to Total Loans



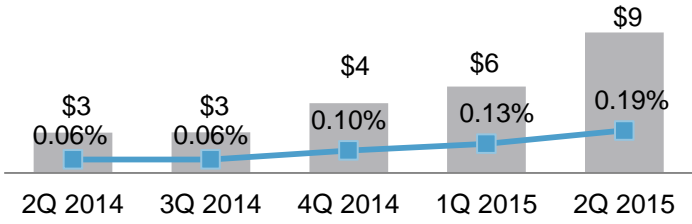
■ Potential Problem Loans ■ PPLs / Total Loans

Nonaccruals to Total Loans



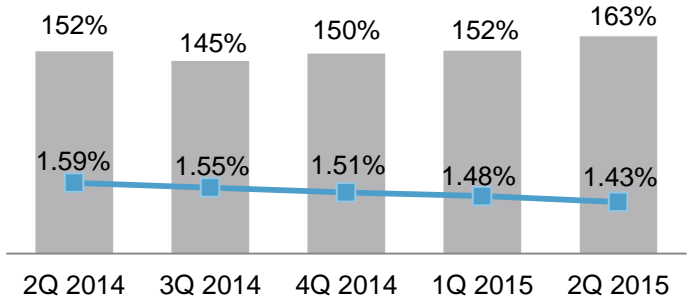
■ Nonaccruals ■ Nonaccruals / Total Loans

Net Charge Offs to Average Loans



■ Net Charge Offs ■ NCOs / Avg Loans (annualized)

Allowance to Total Loans



■ ALLL / Nonaccruals ■ ALLL / Total Loans



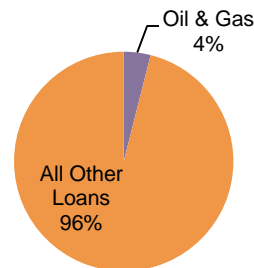
OIL AND GAS LENDING UPDATE



Portfolio Overview

- Exclusively focused on the upstream sector ('Exploration and Production' or 'E&P' sector)
- Focused on the small to mid-size independent segment, both public and private companies
- Asset-based loans collateralized by a lien on oil & gas reserves
- Generally, we are participants in syndicated loans in this sector

2015 Second Quarter Loan Composition

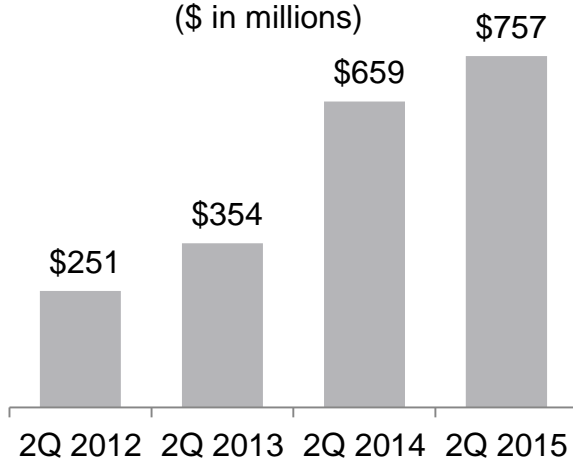


- ✓ 49 clients
- ✓ Over \$1 billion in aggregate commitments
- ✓ Average commitment of \$21 million

Portfolio Performance

Oil & Gas Period End Loan Balances

(\$ in millions)



- Portfolio is performing as expected
- Oil & Gas period end loans decreased 3% in the second quarter
- Spring borrowing base re-determinations and the SNC exam are complete
- Released \$1 million in reserves in the second quarter

| (\$ in Millions) | 4Q 2014 | 1Q 2015 | 2Q 2015 |
|----------------------------|---------|---------|---------|
| EOP Loan Balance | \$754 | \$780 | \$757 |
| Oil & Gas Related Reserves | \$17 | \$27 | \$26 |
| Reserve/EOP Loans | 2.26% | 3.46% | 3.43% |



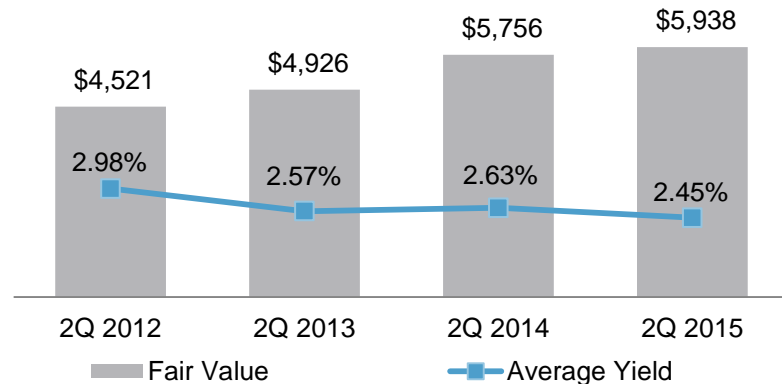


HIGH QUALITY SECURITIES

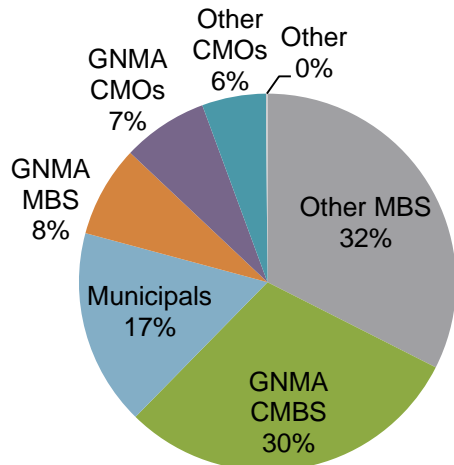
(\$ IN MILLIONS)

| Investment Type | Amortized Cost | Fair Value | Duration (Yrs) |
|--------------------------------|------------------|------------------|----------------|
| Agency MBS | \$2,357.1 | \$2,393.0 | 3.11 |
| GNMA CMBS | 1,794.3 | 1,774.6 | 3.88 |
| Municipals | 984.0 | 1,000.6 | 5.90 |
| Agency & Other CMOs | 757.9 | 762.6 | 3.27 |
| Corporates & Other | 6.6 | 6.7 | 1.39 |
| Govt & Agencies | 1.0 | 1.0 | 1.63 |
| Strategic Portfolio | \$5,900.9 | \$5,938.5 | 3.83 |
| Membership Stock | 160.8 | 160.8 | |
| Total Portfolio | \$6,061.6 | \$6,099.2 | |
| Net Unamortized Premium | 111.0 | | |

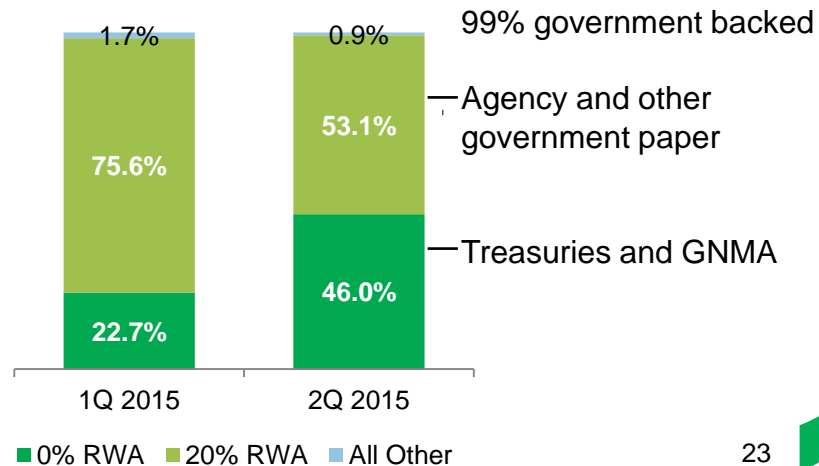
Investment Securities & Yield



Fair Value Composition – June 30, 2015



Risk Weighting Profile – June 30, 2015





RECONCILIATION AND DEFINITIONS OF NON-GAAP ITEMS (1 OF 2)

| | 2Q 2014 | 3Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 |
|---|---------|---------|---------|---------|---------|
| Efficiency Ratio Reconciliation: | | | | | |
| Efficiency ratio, as defined by the Federal Reserve | 69.70% | 69.44% | 70.33% | 70.30% | 70.23% |
| Taxable equivalent adjustment | (1.32) | (1.36) | (1.40) | (1.42) | (1.34) |
| Asset gains, net | 0.26 | 1.36 | 1.05 | 0.30 | 0.51 |
| Other intangible amortization | (0.41) | (0.40) | (0.32) | (0.32) | (0.35) |
| Efficiency ratio, fully taxable equivalent | 68.23% | 69.04% | 69.66% | 68.86% | 69.05% |

| | 2011 | 2012 | 2013 | 2014 | YTD 2015 |
|---|--------|--------|--------|--------|----------|
| Efficiency Ratio Reconciliation: | | | | | |
| Efficiency ratio, as defined by the Federal Reserve | 73.64% | 72.16% | 71.04% | 69.97% | 70.26% |
| Taxable equivalent adjustment | (1.74) | (1.59) | (1.45) | (1.36) | (1.38) |
| Asset gains (losses), net | (0.92) | (0.86) | 0.39 | 0.73 | 0.41 |
| Other intangible amortization | (0.54) | (0.45) | (0.42) | (0.39) | (0.34) |
| Efficiency ratio, fully taxable equivalent | 70.44% | 69.26% | 69.56% | 68.95% | 68.95% |

Efficiency ratio is defined by the Federal Reserve guidance as noninterest expense divided by the sum of net interest income plus noninterest income, excluding investment securities gains / losses, net. Efficiency ratio, fully taxable equivalent, is noninterest expense, excluding other intangible amortization, divided by the sum of taxable equivalent net interest income plus noninterest income, excluding investment securities gains / losses, net and asset gains / losses, net. This efficiency ratio is presented on a taxable equivalent basis, which adjusts net interest income for the tax-favored status of certain loans and investment securities. Management believes this measure to be the preferred industry measurement of net interest income as it enhances the comparability of net interest income arising from taxable and tax-exempt sources and it excludes certain specific revenue items (such as investment securities gains / losses, net and asset gains / losses, net).





RECONCILIATION AND DEFINITIONS OF NON-GAAP ITEMS (2 OF 2)

| (\$ in thousands) | 2Q 2012 | 2Q 2013 | 2Q 2014 | 2Q 2015 |
|--|-------------|-------------|-------------|-------------|
| Common Equity Tier 1 Reconciliation: | | | | |
| Stockholders' Equity | \$2,909,621 | \$2,876,976 | \$2,929,946 | \$2,904,391 |
| Accumulated other comprehensive income (loss) | (66,579) | 25,015 | (10,494) | (2,594) |
| Preferred equity | (63,272) | (63,272) | (61,024) | (122,015) |
| Intangible assets | (946,492) | (942,374) | (938,370) | (950,438) |
| Deferred tax assets (DTAs) / Disallowed servicing assets | (4,749) | (2,470) | (407) | (3,866) |
| Common Equity Tier 1 | \$1,828,529 | \$1,893,875 | \$1,919,651 | \$1,825,478 |

Common Equity Tier 1, a non-GAAP financial measure, is used by banking regulators, investors and analysts to assess and compare the quality and composition of our capital with the capital of other financial services companies. Management uses Common Equity Tier 1, along with other capital measures, to assess and monitor our capital position. Common Equity Tier 1 for 2015 follows Basel III and is defined as common stock and related surplus, net of treasury stock, plus retained earnings. Common Equity Tier 1 for 2014 follows Basel I and is defined as Tier 1 capital excluding qualifying perpetual preferred stock and qualifying trust preferred securities.

